



OVERVIEW



2013



WITH DIRECT SERVICE



ABOUT RBS LOGISTICS

- Started in Tbilisi in 2011
- Own Offices in Tbilisi and Poti
- Strong network partnership /members of FIATA, WCA, PPL
- Project winner to Baku in 2012-2013 /50TEU/
- Regular diplomatic shipments to Baku
- Own equipment for trucking containers throughout the Caucasus region
- Regular and satisfied customer

WE HANDLE

- Containerized cargo
- FCL Imports and exports
- Project and break bulk shipping
- OOG and Heavy lift cargo
- R/W transportation
- Air shipments
- CLC transportation from China and Europe
- FTL and LTL transportation from Europe
- Brokerage service

RBS LOGISTICS Strategy: focus

RBS LOGISTICS strategy for 2014 is to develop LCL and Air freight shipments, as Georgia is the small market and groupage cargoes is actual Strong network assists us to have the most competitive rate and TT for FCL Import and Export

Logistics Plus China therefore serves all customers from Georgia with focus:

- **Focus on each order:** support from higher management at all times
- **Focus on service:** retention of very capable, highly skilled associates
- **Focus on speed:** central decision making and own operation office in Poti allows fast solutions
- **Focus on reach:** long term relations with trusted partners Georgia, Armenia, Azerbaijan

Services

- Air
- Ocean
- Trucking
- Project Cargo
- 4PL and consulting
- Sourcing



We have saved our customers millions of dollars in logistics management costs, and helped to make their entire supply chains more efficient.

Air

- Expedited/regular/deferred airfreight
- Option to change routing/modes at late notice
- Pre-shipment and follow through service
- Single point of contact
- On board courier
- Expertise in customs to ensure swiftest release
- Always focus for on time delivery



Ocean

- Competitive rates on LCL and FCL
- Single point of contact
- Custom made solutions and back-up plans for production delays
- Door-to-door service and beyond
- Expertise in customs to ensure swift release
- Always focus for on time delivery



Trucking

- Nationwide relationship with trusted carriers
- Great rates and excellent service
- POD to be signed by receiving party
- Simple reporting
- Choice of services and mode of transport:
deferred/direct/expedited/instant delivery
(our people have on occasion boarded trains and taxis just in order to
make crucial deliveries on time)



Project Cargo

RBS Logistics is one of the very few companies in Georgia who can effectively handle project cargo on an international level of service. This is probably our strongest department and ready to serve you at any time.

- Over dimensional and / or heavy cargo
- Air and ocean charter
- Port surveys
- On-site delivery schedules
- Consulting
- Intermodal transportation
- Experienced project management that is fluent in English, Russian, Arabian languages



4PL and consulting

We are proud to announce, that our Commercial Manager is the owner Cambridge Honor's Diploma in the field of Logistics, she also owns the FIATA Certificate and manages the training courses in FIATA Tbilisi, so we can consult our reliable and potential customers to solve with coming project in the best way, to save them million in dollars in freight and reduce cycle time!

- Freight payments analysis
- Tender management
- Carrier selection, monitoring and reporting
- Set up logistics management, SOP, best practices
- Consulting
- In house associates where needed



Sourcing

What do you want to buy? We can help you buy from China and save cost:



- ▶ Select trusted suppliers
- ▶ sourcing negotiations and set up contracts
- ▶ Quality checking, production follow up
- ▶ Shipment
- ▶ A true 1 stop solution where experienced sourcing managers can help you in your own language



RBS LOGISTICS

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